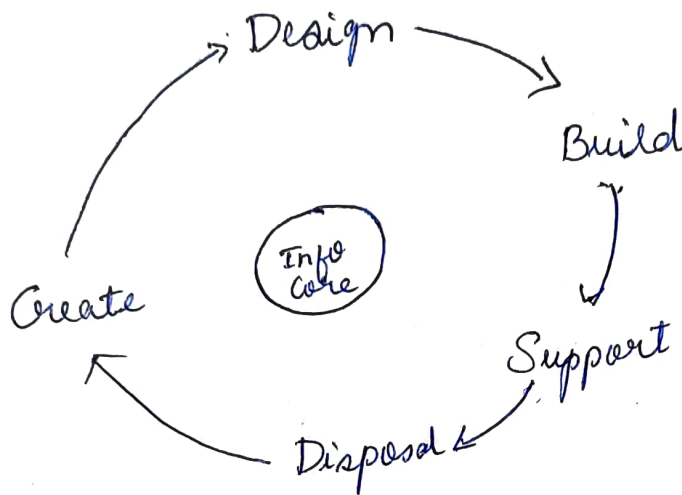


NOVEMBER 2020

# Product Life Cycle Management

1. a Explain different phases of PLCM with neat sketch.



There are 5 phases in PLCM

## \*① Create

\* It starts with product requirement analysis & planning

\* Major technical parameters of product are defined & mapped into specifications

\* In parallel, initial conceptual design work is performed by defining aesthetics of pdt with main functional aspects.

\* First phase must ensure that all components that make up the product.



(2)

## Design

- \* It is based on Conceptualization of Product.
- \* It takes into account details of how product will perform its intended function in an efficient, safe & reliable manner.
- \* Product also needs to be capable of being made economically.
- \* In some cases, prototypes of model are also designed to ensure at this stage
- \* It is important to ensure fit together in an integrated system.

(3)

## Build

- \* It involves method of manufacturing the product.
- \* Design of pdt must be analysed & BOM must be prepared
- \* Later Bill of process must be developed to specify various operations
- \* Once components are manufactured, their geometrical form & size are checked & verified as per design specification

(3)

#### ④ Support

- \* Support team initially builds awareness among potential customers through advertisement, personal demonstration or by any forms of idea.
- \* Role of supporting team extends to many activities from strategic to tactical skills to promote, market & sell the product.

#### ⑤ Service

- \* It involves service & support information for repair & maintenance as well as waste management for every pdt, whether there is an end of life or destruction of material objects.
- \* It is disposal or destruction of life sooner than expected, analysis need to be done in order to prevent such a short life by considering various factors.

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## ④ Explain Components of PLM

### a) Product & Product data

- \* A product is a single part of no of parts assembled together in order to perform a certain objective
- \* Product data includes all data & information related both to product & process that are used to imagine, design, produce, use, support & dispose the pdt.
- \* Pdt data is created in suitable format, making use of computers & related softwares, so that data can be used throughout pdt lifecycle.

### b) organizational structure

- \* It refers to the way that an organization arranges people & jobs so that its work can be performed & its goals can be met.
- \* Within organization, structure might consist of individual departments with specific names like production department, Quality, human resource, marketing etc.

(7)

## (C) Business process & Working methods

\* It can be imagined as set of related

activities or tasks

\* These inputs are made up of all factors which contribute to added value of service.

\* This factors are categorized into mgmt

process, operational process & supporting

process.

\* Mgmt process govern the operation of particular

organizational system.

\* Operational process constitute core business

\* Supporting process supports the core process

\* Working methods describe regarding specific

instructions on how to specify perform a work.

\* Related task or operate a piece of plant or

equipment.

## (D) Information Systems

It is made up of people, process & technology.

People

\* It requires participation of many people of various skill from an extended enterprise, each

requiring ability to access & operate on inputs

& output of other participants.

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## Processes

⑥ It refers to a procedure or particular course of action intended to achieve result. In each phase of product lifecycle there are processes which may be specific to a part or project.

## Technology

It refers to collection of techniques, skills, methods & process used in production of goods or services. The IT in ~~PLM~~ PLM includes manual paper cards data or information from computer & SW application & records to sophisticated computer & SW application & systems.

## ⑦ Interference & Standards

- \* PLM product interface allows access to documents, design data & other information in controlled manner thereby allowing a better communication
- \* PLM solutions support a wide range of critical standards issued by government regulatory bodies, professional engineering manufacturing, quality & environmental societies

Q.1a Explain in brief basic components of PDM system

PDM system consists of

(i) Electronic Vaults

It is used to store data & also control it. Both internal & external data collected about ppt can be stored & can be accessed at any pt of time. There are 2 types of data

\* Product data

This is produced by various applications such as CAD, CAE etc

\* Metadata

It is the data about data. In PDM system meta-data stores data related to PDM controlled information.

(ii) User Functions divided into following categories

\* Document Management

This ensures ppt data is correct & up to date & protected by simultaneous modification by several users & retrievable at any time.

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## ⑧ Process of work-flow management

\* Process of work-flow management manages & defines product configurations, part definitions, relationships between data & part versions. It also controls review & approval of part data.

\* Product structure management & management of product creation & management of product relationships.

It facilitates part definitions, part configurations, part definitions according to their attributes.

\* Classification Management

Classification of parts for searching & retrieving

\* Classification tools for searching & retrieving

Attributes & existing part data.

Std parts

(iii) Utility functions user functions mentioned above

It supports the use of system for users.

It also simplifies

It includes communication & notification

\* Communication

\* Data transport

\* Data translation

\* Data services.

\* Image

\* Services.



## (iv) Interfaces

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It is connection of data & information between different working systems. PDM applications need to share & exchange PDM data such as part no, versions, PDM cost etc with other applications in company.

## (v) Workflow mgmt system

It is a strategy for automating business workflow process by means of software system. Aim of workflow mgmt is to ~~determine~~ streamline components of various office systems by eliminating unnecessary tasks & costs.

## (vi) System administration Functionality

It is used to setup & maintain config configuration of system & to assign, modify access rights.

Q.6 Explain process of Implementation of PDM strategy.

(10) P2M strategies should be defined & implemented in sustainable manner.

in sustainable manner.

It can be implemented in six steps

\* Establish objectives & goals for your

P2M strategy

Some operational goals include

Centralizing, ppt data for better accessibility

Standardizing bills of materials & removing

duplicate content

Moving from a paper based to electronic

ECO process.

This will give you clear picture of which

process need to be more formalized now & which ones can wait until some pt in future.

\* Review your process

Review in order to determine if or how they should be mapped to a P2M system.

Take time to review what your doing now &

think about how it could be different with new system in place

(11)

### (iii) Review your data

It includes clearing out the unrequired data for ex if existing BOMs & data are managed in excel sheets, spend time in reviewing these files & decide what data needs to be removed & what data can stay where it is.

### (iv) Obtain executive & organizational Buy in

Executive team can provide motivation & incentives to keep implementation from going askew. They need to be educated about how it is going to make jobs easier.

### (v) Work from a project plan & assign project

lead a list of milestones with deadlines  
Have a delegated will help implementation  
Clearly move along more efficiently  
process more along more efficiently

### (vi) Train people on new process earlier

Many PLM systems are easy to use  
fmost have online help systems with ppt  
documentation to answer immediate questions

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Web training & classes may also be available to help users achieve individual success with PLM software.

## Module - 2

3. a Discuss various steps involved in product design.

Ans \* Concept generation  
Requirements from potential customers are converted into ideas & later into concepts. Different concepts related to Pdt shape, size & functional requirements are developed.

### \* Concept screening

Among number of concepts generated concept that is most suitable to fulfill requirements are selected.

### \* Feasibility study

It helps in having closer look of all details of Pdt design. This helps to convert Pdt <sup>into</sup> layout.

## \* Preliminary Design

Product layout is converted into detail with all the dimensions & specifications design necessary to make design specified.

\* Design evaluation & Improvement

In this stage examining of preliminary design to determine any requirements for further improvement. There is need to verify in detail the degree to which postponed design matches the design specifications.

\* Building Prototype of improved design is created for testing & refining the functionality of design testing & refining the functionality of design

\* Executing Final design  
When satisfied with testing performance of prototype, final design is milled out & displayed to customers for their opinions. Final design consists of detailed drawing & specifications for new part to be created.



3.6 What is ~~Eng~~ Design for 'x' & list various techniques in design for 'x' system.

Ans :- It is a new methodical approach in product design, where design performance in every strongly influence product lifecycle. phase of products followed are

### Techniques followed are

\* Design for Manufacturing  
It is principle that proposes design guidelines for manufacturing parts by simple process

\* Design for Assembly  
It is a principle that makes easy for manufacturing parts that makes easy assembling of parts

\* Design for Inspection  
It makes parts with features that are easy input with readily available measurements instruments.

- \* Design for quality directed at reducing Design of components performance to uncontrollable sensitivity of product performance to uncontrollable disturbance phenomena.
- \* Design for reliability  
It aims in improving reliability of Constitutional unit
- \* Design for Serviceability  
Design oriented towards facilitating repairing & maintenance, to favor repair excluding the possibility failure
- \* Design for safety  
It intends in controlling safety standards & prevents malfunctioning during product use.
- \* Design for environment  
Here the process & materials to be selected in such a way that it doesn't affect environment.



4.a Define Preproduct recycling & its benefits

Ans :- It refers to process by which post materials destined for disposal are collected, processed & manufactured into new products.

### Benefits

\* Saves energy :- As more energy is required to extract, refine, transport, & process raw materials to desired shape size & finish. Recycling saves energy, time & money in making pots

\* Saves natural resources of fresh raw materials from the environment. As it minimizes extraction cost through making

\* Protects the environment by reducing the amount of waste sent to landfills & hence reduces water pollution. It reduces substantial air & water pollution.

\* It can generate large revenues to reduce product cost, which in turn attracts more customers generating more revenues.



\* It enhances business reputation by attracting new customers, enhancing chances of winning - contracts & improving customer loyalty.

4.6 Discuss various factors to be incorporated in pdt design.

Ans :- Human factors referred as Ergonomics is the application of psychological & physiological principle to engineering & design of pdts, process & systems.

Design team may consider full human factors for efficient product design.

\* Defining all user profiles, environments & requirements. Typical description include anthropometric body measurements, age levels & level of user training.

\* Identifying & defining the sources of accidents or hazards connected with production & usage of product.

\* Adopting an effective design for assembly approach. It includes features that make process easy to assemble / disassembly of components.

\* Considering the workmanship of product. For example type of finish on product components. Surface should meet design requirements.

\* Standardizing hardware & software if any specifically for use of common user interface across buttons, dials, displays.

\* Design to accommodate people with disabilities & physical diversity.

### Module - 3

5.a Define NPD & discuss the need for NPD.

Ans It refers to all activities involved in developing a new product or service, right from its initial conceptual stage to its introduction to market.

### Reasons/Need for NPD

\* Changes in market requirement, It changes due to varied customer needs, globalized market, heavy competition & availability of no of alternatives.

## \* Technological Change

As advancement in science has led to development of new range of products with better performance & lasting

## \* Increased Competition

Due to globalization the companies need to compete with no of alternative products that are already existing & hence they need to continuously improve.

## \* Diversification of risks

Each & every product launched in market comes with risk of failures & hence company to substantiate the loss of some products comes up with many product varieties

## \* Reputation & goodwill

To create an ~~image~~ image & reputation as a innovative & dynamic company, new products are developed. Finally attracting new customers

## \* Utilization of Excess Capacity

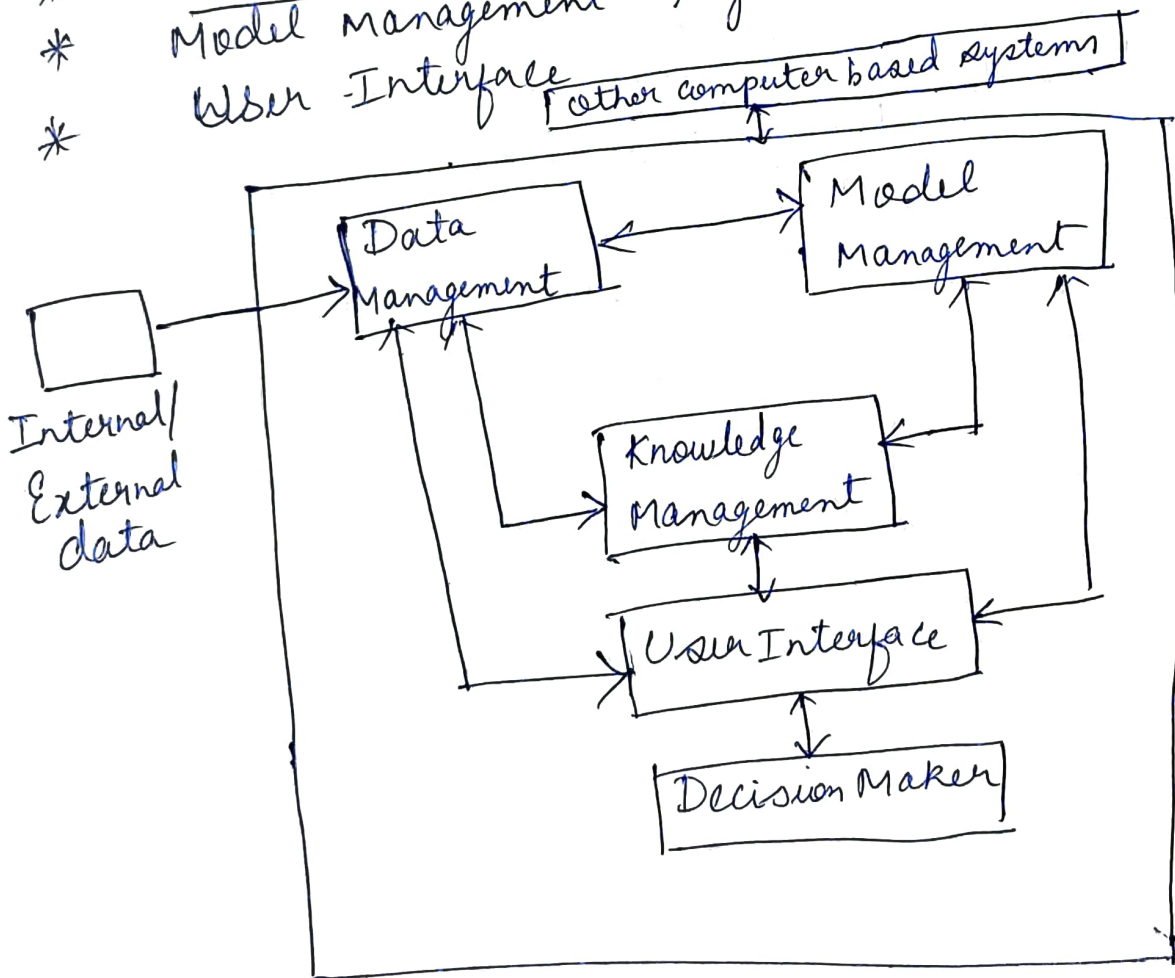
It may be in form of Production Capacity or human skills.

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\* Growth & development  
 when old existing products doesn't provide required revenue, company prefers developing new products to expand its market size & earn more profits

Q (b) Discuss components for building DSS.  
 Ans. It consists of three main components

- \* Database Management System
- \* Model Management System
- \* User Interface



## (i) DBMS

It is a S/W package that contains data from various sources, including internal data from organization & external data mined from Internet. Data or Information in decision making is very important

## (ii) Model Management System

It uses various kinds of mathematical & Analytical models or Simulations to present & Analyse complex data thereby producing required data. A model predicts output on basis of different inputs or different conditions or finds out combination of conditions & i/p that is required to pds desired o/p.

The commonly used mathematical & statistical models are

- \* Statistical models
- \* Sensitivity Analysis
- \* Optimization Analysis models
- \* Forecasting Models
- \* Backward Analysis Sensitivity models



### (iii) User Interface

It is an interactive graphical interface which makes interaction between DSS & its users. It provides O/P in form of Text, Table, Charts or graphics. User can select appropriated medium to view the O/P.

6.a Explain steps involved in product redesign.

Ans It is often complex process which takes away resources from higher priorities to build new features.

Four steps involved in product ~~Redesign~~ Redesign are

#### (i) Analyse Existing Pdt

Feedback from customers, distributors are taken into account & analysed with all perspectives. Customers will be the rich source of info as they are the one who have used the existing pdt & are aware of drawbacks.

#### (ii) Analyse Competitive pdts

Identify competitors & analyse their pdts in terms of features, performance, cost & other attributes. This helps company to determine & weigh their attributes, assess their

.. I identify shortfalls in existing pdt & uncover their objectives & strategies in market segment.

(iii) Bring all geographies & function in one room

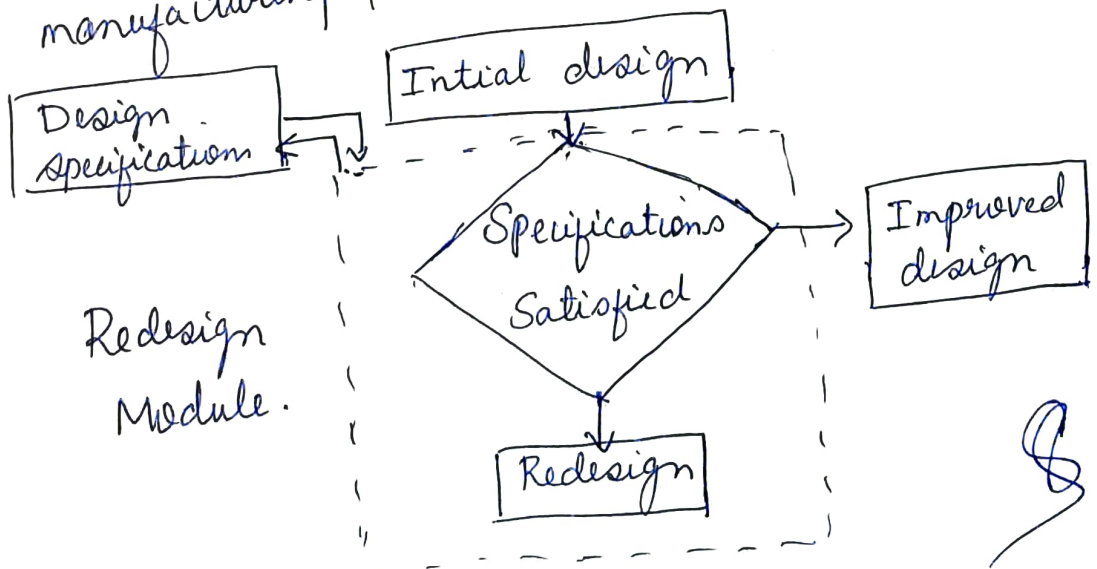
Once product is identified, all geographical business units, different functions need to be brought in one room. It ensures team members challenge products required functions & attributes needs to be changed

(iv) Select a concept for product redesign

By evaluating all the concepts, a final choice is made based on attributes that best fit the requirements, specifications & customer needs & wants.

(v) Establish & refine target specifications

There is a need to refine some issues so as to take into account the various technical manufacturing & economic necessities or limits.



6.6 What are different factors for estimating market opportunities for new product.

Ans :- Market Opportunity is defined as need or demand in market that a company can capitalize on by introducing new product or service.

Various factors identified are

### \* Market Size

No. of Individuals who are willing to buy your product/Service. It is also total market sales potential of all different companies put together. The company needs to perform unbiased evaluation about market requirements. This can be predicted by local search engines

### \* Market growth rate

It is defined as rise in sales or market size within a given customer base over specified period of time. It is important for companies to know whether market has potential for growth or decline for given product.



## \* Profitability

It is important to understand market potential. If expected profit is low, then Vol needs to be higher or vice versa. Market potential is based on three elements  
Return on Investment, Return on sales & Return on assets.

## \* Competitors

In order to evaluate opportunities there is a need to know & understand existing competition in market for product being launched. In case of high competition it requires lowering the product price or adding new benefits.

## \* Product & customer type

opportunities can also be found by examining pdt type & customer category. Frequency of product purchase, compared to one-time purchase & seasonal purchase needs to be examined, to uncover expansion opportunities.

## Module - 4

(a) Define Technology forecasting & state its need.

Ans It is planning Tool applied to predict

→ Potential direction at which technology change is taking place

→ Rate of Technology advance

→ Effects of Technological change on process, prod, etc

### Need for technology Forecasting

\* Increased Competition in global market for innovative & cost effective products

\* Survival, growth & profitability of companies need to predict future technological changes

\* Identify suitable technologies by evaluating various alternatives

\* To provide suggestion for future research

\* To invest scarce funds in emerging technologies

\* To analyse effect of technology on socio economic aspects of society

7.5 Write short notes on

(i) Delphi technique

This technique makes use of core group of experts to prepare questions regarding desirability of technology development, its feasibility & impact, etc. Experts opinions & responses are collected, summarised & any irrelevant material is removed. Questionnaire rounds can be repeated as many times as necessary to achieve general sense of consensus.

It provides opportunities for experts for desired changes & revisions between subsequent rounds of questionnaire. There is no interaction between panel members & as such individual members need not worry about their opinions owing to reputation or dominance of other members.

(ii) Scenario writing

It is preferred for long term future is difficult to predict. Forecaster starts with different sets of assumptions & for each set of assumption a likely scenario of business outcome

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Forecaster thus generates several different future scenarios corresponding to different sets of assumptions allowing decision maker to decide which scenario is most likely to prevail. There are 3 scenarios i.e. best, middle one & Worst Case scenario.

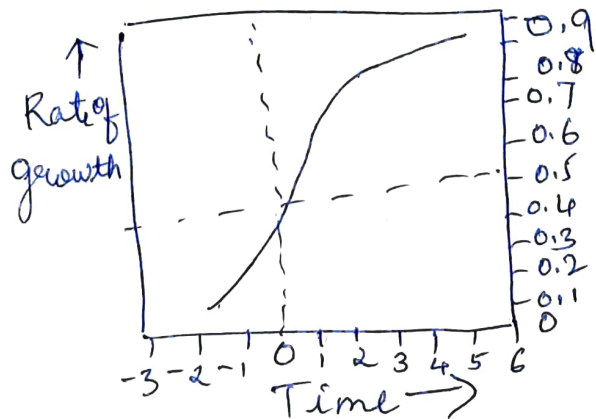
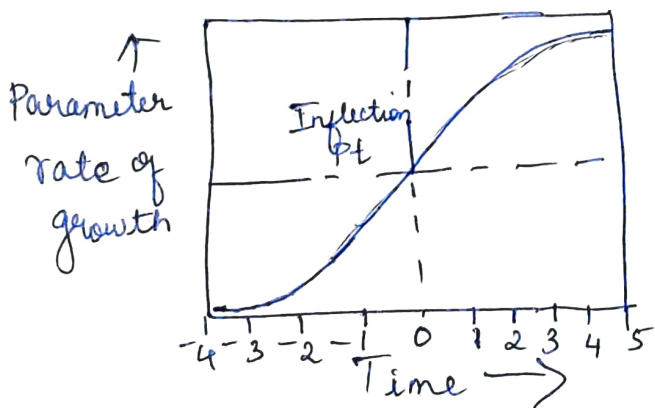
(iii) Growth Curve → It can be used for forecasting how and when a given technical approach will reach its upper limits. Growth phenomena can be described by "S" shaped curve with initially slow growth speeding up before slowing down to approach a limit.

Process involves fitting a growth curve to a set of data on technological performance, then extrapolating growth curve beyond range of data to obtain an estimate of future performance.

There are 2 types in it

Pearl Curve

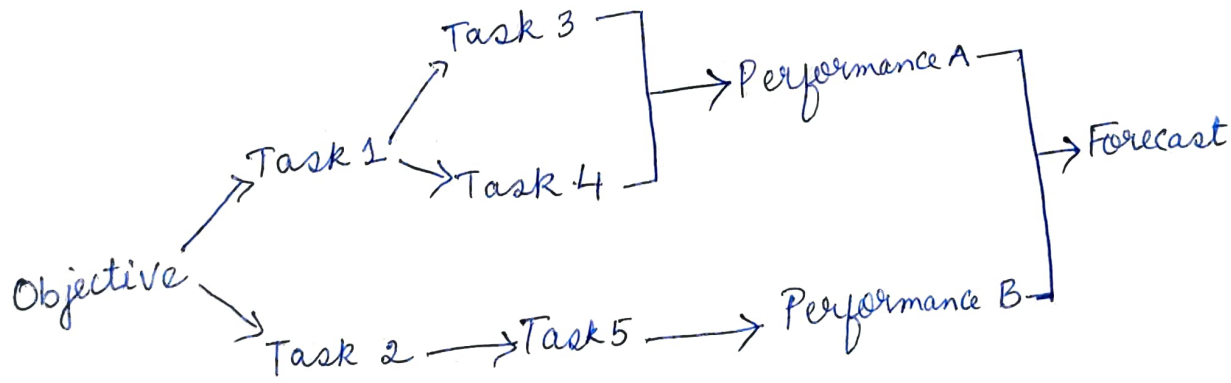
Gompertz Curve.



Q a Discuss mission flow diagram in technology forecasting.

It is a specific type of activity diagram that communicates a sequence of actions or movements for accomplishing specific objective. It was originally conceived for analyzing military missions & hence name mission flow diagram. Technique involves mapping all alternative routes or sequence by which given task can be accomplished. Analyst needs to identify significant steps on each route & also determine challenges or costs associated with each route. Performance requirements can be derived for each associated technology.

Mission 2



Mission 1



8.6 Briefly discuss tools & methodologies in product innovation process.

Ans \* Deep dive → It is brainstorming technique wherein group of people meet to generate new ideas & solutions around specific domain of interest. Initially collect innumerable ideas & evaluate them. It provides quick means for tapping creativity of people by providing free & open environment.

\* Prototyping

It is an early sample, model or release of pdt built to test a concept or process or to act as thing to be replicated. It is normally considered as demo like future pdt. It is critical aspect as it helps to understand, define & refine the features & specifications of future pdt.

\* Design thinking

It draws on logic, imagination & intuition to explore possibilities of what could be & to create desired outcomes that benefit end user. It informs human centered innovation, which begins with developing an understanding of customers. Trend tends to minimize uncertainty & risk of innovation by using collective intelligence through series of lenses.

## Theory of Inventive problem solving

It is technique for innovation that provides excellent principles & concrete tools for creative thinking for technology development. It is similar to brainstorming. It provides novel solutions & problem solving effort to toughest problem.

### Open Innovation

It involves flow of ideas within & outside the organization during innovation process. Ideas are evaluated & only the best & most promising ones are selected for development. It lets external knowledge to flow inside the organization which leads to innovative product development.

### Co-Creation

It is creative technique that makes use of people external to the company in the ideation phase of new prod or service development, it includes customers, suppliers & distributors.

## Module - 5

9. a Write short notes on

(i) 3D CAD system → It stands for Three dimensional Computer Aided Design, it covers wide variety of design tools used by several industry professionals. It creates 3-D geometry of a part within virtual environment.

It is used to convert concepts into geometrical design which can be used to visualize & simulate the designs. They are normally saved in IGES, STEP, etc formats. Not only part design but also assembly design can be created to visualize & how they fit together. It forms core element of digital part development. It provides increased design quality & accuracy. Rapid generation of BOM's & data outsourced to production & planning. It helps in taking critical decision about part development.

(ii) Digital Mock up

It is completely a virtual environment for whole process of 3D development & maintenance of part, including configuration & change management.



.. It is used for packaging studies, clash detection, mounting & assembly simulations. This are often linked with simulation procedures such as kinematical simulation process for optimization of movable functionalities. 3D CAD Data from master model form basis for DMU process.

Environment Created by DMU allows engineers to design & configure complex parts & validate their design without a need to build physical prototype.

9(b) Discuss the need & benefit of Virtual part development.

Ans

- \* Helps in evaluating alternate design concepts, perform multiple part test & prepare manufacturing tools & process, without a need to build physical prototypes
- \* Allows many tasks to be performed earlier in part development cycle
- \* Gives an insight needed to develop & optimize parts based customer needs
- \* Helps to address safety issues before manufacturing
- \* Exact prediction of part performance in virtual space hence minimizing time to mkt, design failures. Q

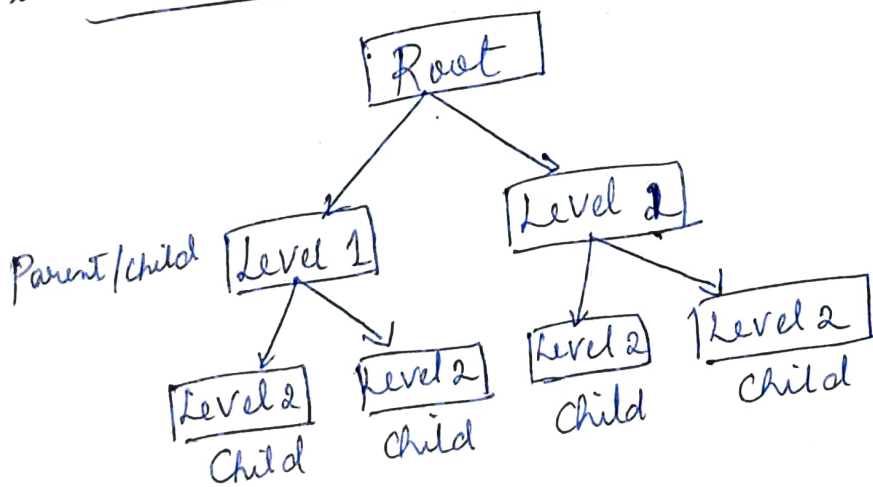
- \* Saves time & cost involved in pdt development
- \* Enhances speed of product development
- \* Enhances collaborative capability through virtual teams - a group of people & sub teams who interact through interdependent tasks.

10(a) What is data model? Explain different types of data models.

Ans :- It is a database model which supports PDM functions of PLM by providing a structure for pdt data creation, identification, storage & exchange during complete pdt lifecycle.

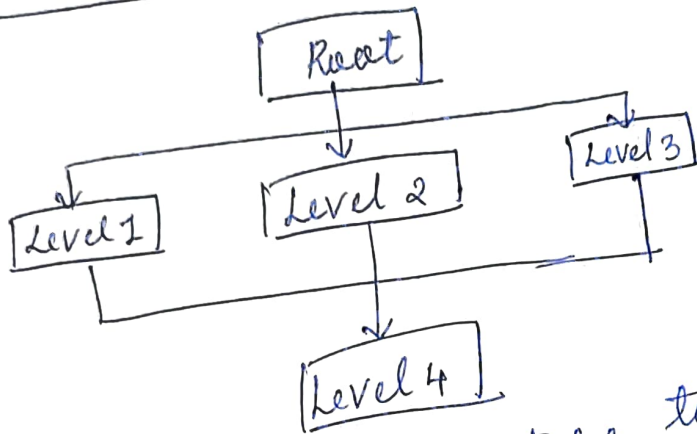
Types

\* Hierarchical database model



Here data is organized into a tree like structure where each record has single parent. Data is stored in form of Parent/Child relationship mode such that each child has one parent.

### \* Network database model



It uses a network structure to create relationship between entities. Data is organized in many to many relationship between linked records.

### \* Relational database model

Here data is stored in tabular form of columns & rows. Each column in table represent an attribute & each row represent a record. Each field in table represents a data value. Data maintain a relational relationship in nature.

### \* Object oriented Model

The model is developed owing to drawback of Relational database model not supporting easily the distribution of one database across no of servers. Here users can define their data

accessing methods. It makes use of small  
reusable components called objects.  
objects & elements (i) Piece of data (ii) Instruction

### \* Object-relational model

It is a hybrid database model combining  
simplicity of relational model with advanced  
features of object oriented database model.  
It allows designers to incorporate objects into  
familiar table structure

10(b) Explain guidelines to be followed to write  
product data description.

Ans :-

### \* Define target Audience

Not every target group can be triggered with  
same style & same content. Some key questions  
to be addressed are

- (i) who are the buyers
- (ii) How to improve existing product
- (iii) Who exactly are target audience

### \* Optimize product description

As customers need the details in short &  
sweet manner hence product description needs to  
be provided specifically in optimized manner

So that customers can grasp necessary information & make instant decision.

\* Focus on products attributes & benefits


With min data description needs to inform reader the basic functions, characteristics & benefits of prod. It should highlight competitive & unique features that improves usage value.

\* Use simple & effective language for communication  
Description needs to be simple & easy to understand. It should consist certain words & phrases that naturally evoke an emotional response in humans

\* Be fair & transparent

Projecting the product in such a way that people trust it & buy. Building trust is the prime thing that comes out from building better & quality products & marketing it in

Ⓛ a proper way.  
Prepared by Prof. S.V. Dambal.

  
HOD, Mech. Engg.

  
Dean, Academics.